

Posted 05/26/2011 JW

Posted 06/01/2011 JW



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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING NOTICE:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Thursday, June 2, 2011 at 9:30 a.m.
PLACE:	Division of Professional Regulation 861 Silver Lake Boulevard, Cannon Building Second Floor Conference Room A Dover, Delaware

AMENDED AGENDA

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – May 5, 2011
- 3.0 Unfinished Business
 - 3.1 Draft Changes to the Proposed Continuing Education Requirements
 - 3.2 Review of Previously Tabled Proposal of the Delaware Canon of Ethics Draft
 - 3.3 Review Proposed Changes to Previously Recommended Course Outline Template
 - 3.4 Review Proposed Changes to Previously Recommended Certificate of Attendance Template
 - 3.4 Review Proposed Protocol for Negative Course Evaluations – Ms. Hamilton
 - 3.5 Continued Discussion Regarding Inactive Licensees & Online Courses
- 4.0 New Business
 - 4.1 Update from the Commission – Mr. Riale
 - 4.2 Review of Letters of Intent and Course Evaluations
 - 4.3 Review of Course Provider Applications

4.3.1 Course Provider: Partners Reality LLC

4.3.1.1 Course Title: Buying and Selling HUD Homes
Credit Hours: 3.0

4.3.1.2 Course Title: Why Not Own Your Own Real Estate Brokerage?
Credit Hours: 1.5

4.3.2 Course Provider: Association of Realtors School

4.3.2.1 Course Title: Green Designation 100: Real Estate for a Suitable Future
Credit Hours: 7.0

*4.3.3 Course Provider: Kent County Association of Realtors

4.3.3.1 Course Title: Legislative Update: DREC – General Assembly
Credit Hours: 3.0

*4.3.4 Course Provider: Delaware Association of Realtors

4.3.4.1 Course Title: Landlord Tenant Code from the Other Side of the Fence
Credit Hours: 3.0

4.3.4.2 Course Title: Environmental Disclosure
Credit Hours: 3.0

4.3.4.3 Course Title: Don't Let Your Sale Go Down
Credit Hours: 3.0

4.3.4.4 Course Title: Broker's Core Course
Credit Hours: 6.0

4.3.4.5 Course Title: Salesperson's Core Course
Credit Hours: 3.0

4.3.4.6 Course Title: NAR Ethics
Credit Hours: 3.0

4.3.4.7 Course Title: Social Media
Credit Hours: 3.0

4.4 Review of Instructor Applications

4.4.1 Jason Harman

Continuing Education: Professional Enhancement: "What's Under Your House?",
Crawlspace Issues with Solutions to Fix, Basement Issues with Solutions to Fix, Failing
Foundations with Solutions to Fix, Inorganic Finishing Products for Basements

4.4.2 John Conly

Continuing Education: Professional Enhancement: Title Law and Liens on Real
Property

4.4.3 Cecil Harden

Continuing Education: Professional Enhancement: All Real Estate Elective Topics

4.4.4 Richard Marcus

Continuing Education: Professional Enhancement: Buying and Selling HUD Properties, Why Not Own Your Own Real Estate Brokerage?

4.4.5 Alvin Monshower Jr.

Continuing Education: Legislative Update, Salesperson Core Course, Broker Core Course, Professional Enhancement: Buyer Agency, Common Real Estate Settlement Problems, Commercial Real Estate Hot Buttons, Contracts/Contract Law, Disclosure Dispute Avoidance, Environmental Issues, Ethical Practice, Fair Housing, Fair Housing Testing, FHA Financing, Foreclosures, Procuring Cause, Real Estate Hot Buttons and Issues, Real Estate Investment Fundamentals, Risk Management, Short Sales Done the Right Way, What's Material?

4.4.6 Arlene Benton

Continuing Education: Orientation, Salesperson Core Course, Broker Core Course, Delaware Real Estate Commission Property Management Courses, Professional Enhancement: Short Sales, Foreclosures, Commercial Settlements, Residential Settlements

Pre-Licensing: Orientation, Real Estate Sales, Real Estate Law

Broker's Course: Brokerage, Real Estate Documents, Financing, Ethics, Legal & Governmental Aspects of Real Estate, Real Estate Investments

4.4.7 Joseph Giordano

Continuing Education: Legislative Update, Salesperson Core Course, Professional Enhancement: DE Residential Contract of Sale, Listing Problems & Solutions

Pre-Licensing: Orientation, Real Estate Law

4.4.8 Stacey Truemper

Continuing Education: Mortgage Financing

*4.4.9 Charlotte Herbert

Continuing Education: Legislative Update

*4.4.10 Joseph Kreisher

Continuing Education: Legislative Update, Salesperson Core Course, Broker Core Course

Pre-Licensing: Orientation, Real Estate Sales, Real Estate Mathematics

Broker's Course: Brokerage, Real Estate Documents, Valuing Real Property, Financing, Ethics, Legal & Governmental Aspects of Real Estate, Real Estate Investment, Mathematics

*4.4.11 Mindie Burgoyne

Continuing Education: Professional Enhancement: Social Media

*4.5 Discussion Regarding Annual Seminar

5.0 Correspondence

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – July 7, 2011

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.